



March 4, 2009

RE: Thunder Bay Xerox - Karyn Loree-Spacek

To Whom It May Concern:

I approached Karyn Loree-Spacek a few months back as our office was in need of a new fax/photocopier. Much to my surprise, the technology and available options in this type of equipment were endless. I was quickly overwhelmed, not only about the unit itself, but whether or not we should purchase or lease. To assist me in this decision, Karyn proceeded to ask me some key questions with regard to our specific needs, anticipated usage, and more importantly budget. After gathering this information, Karyn recommended the Xerox Workcentre 4260. She also outlined the lease vs. purchase options and based on her analysis of our needs and usage, it made absolute sense to proceed with a lease option. Once the unit arrived in our office, she went a step further and made arrangements to have the installation taken care of so that we did not have to worry about it.

We have had the Xerox Workcentre 4260 for a few months now. Not only are we very pleased with the unit itself, the service that was provided by Karyn and her team along the way was outstanding and it continues to be so. I will not hesitate to recommend Karyn and Thunder Bay Xerox in the future.

Sincerely,

A handwritten signature in purple ink that reads "G. Brailean".

Giselle Brailean
Office Manager

Mark Colosimo CFP, CLU, CH.F.C. • Paul Dunmore CFP Account Representatives

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