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June 2, 2008

To Whom It May Concern:

Subject: Xerox Representative – Karyn Loree-Spacek

Recently I was approached by Karyn for an introductory meeting to review our needs and the potential for her services, a meeting frequently requested by suppliers in general and a type of meeting that I have come to dread. However, I found to my amazement and delight that this was to be quite a different kind of meeting. After listening to our needs and past concerns about costs and services from an assortment of suppliers, Karyn promised to review her products and see if she could meet our needs, improve upon costs, and provide a better service experience.

Karyn assessed the cost and time, taking into account our usage and replacement costs, that it took for us to produce the reproduction standards we needed. She provided a range of products as well as suggestions as to which would fit the budget of a non-profit agency. This included advice to out-source jobs for which our equipment did not have the capabilities required.

Karyn is a true professional with advanced listening skills and a keen understanding of budgets and costs. I look forward to working with her in future.

Sincerely,

Daniel McGoey
Executive Director

October 12, 2011

To Whom It May Concern:

Working in a very busy, ever changing office atmosphere can be challenging on a daily basis. Our reliance on business machines is great and having them in tip top working order at all times is essential.

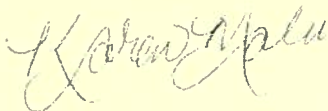
Here at Wesway I am very fortunate to have a fantastic working relationship with Karyn Loree Spacek, Regional Account Manager at Xerox.

Karyn is very approachable at all times and is incredibly quick to find solutions to any problems with our Xerox machines that I may encounter. Her attention to detail, excellent follow-up and superb customer service skills surpass my expectations at every turn.

During our recent expansion, Karyn worked diligently with me to find the Xerox machine that would work the best for our needs. Her vast knowledge, coupled with her willingness to work within our agency budget, and knowing our precise needs, she was able to find just the right machine for us.

I value our working relationship and look forward to its continuance in the years to come.

Sincerely,



Karen Maki
Administrative Assistant